

Moog Italiana S.r.l., as part of Moog Inc., global leader in providing highly innovative technical solutions for motion control, can offer working experience and career opportunities in an International environment.

For our offices in Malnate (VA) we are searching candidates for the position of

Sales Engineer

We require experience, even short, in sales of hydraulic and/or electromechanical component and systems for industrial automation in the OEM market and with knowledge of Industrial Automation Market.

Primary Responsibilities:

The “Sales Engineer”, following assigned tasks:

- Is responsible for the sales of Moog Industrial products in the industrial automation sectors for the assigned customers.
- Maintains and develops good relations with the assigned customers.
- Deals with the technical department for the development of new products and customized solutions.
- Makes effective proposals and quotations to customers within the agreed pricing policy, and approved commercial terms.
- Pursues and develops new commercial and applications opportunities.
- Takes actively parts to sales budget preparation.
- Regularly updates sales forecast.

Profile of ideal candidate:

- Degree in Mechanical/Electronic/Electric Engineering or equivalent.
- Good level of comprehension of written and spoken English language.
- Good knowledge of Office Package and, in general, easy to use PC.
- Will be evaluated also applications from technical roles with a high propensity for sales.
- Available to travel within Italy and abroad.

We require, also:

- Strong communication and interpersonal skills.
- Motivated to professional growth.
- Flexible and time manager.

What to do if you are interested:

Interested candidates should apply in our site www.moog.com/careers/ or send a copy of their C.V., along with a statement of interest, to HR.ITALY@MOOG.COM.